

Health Care Talent = Reduced Turnover By Nearly Half

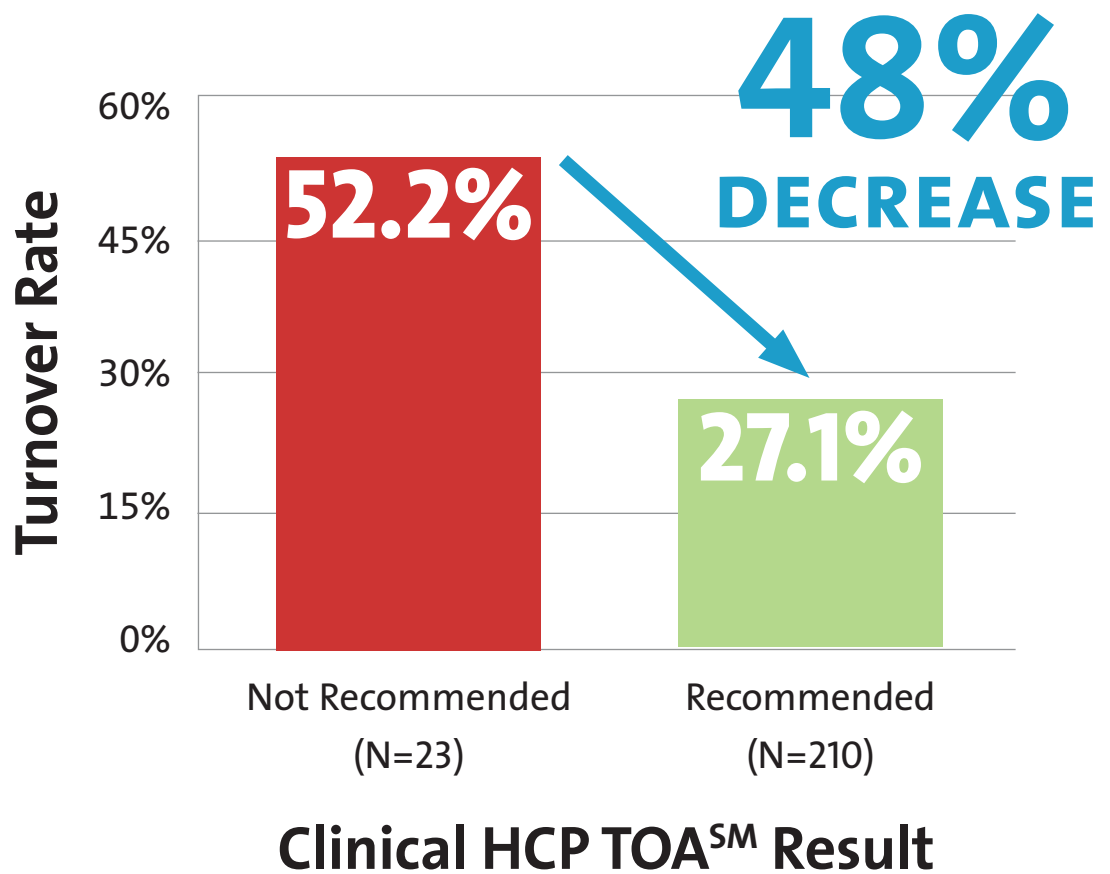
Concept:
Talent Online®
Assessment (TOASM)
Ties Talent to
Reduced Turnover

Assessment:
Clinical Health Care
Professional (HCP) TOA

Industry:
Health Care

Company:
University Medical
Center

A university medical center conducted a Talent Plus® predictive validation study to look at turnover. **The goal of the project was to utilize the Talent Plus Clinical HCP TOA to examine the relationship between talent scores and turnover among their clinical professionals.** The results of the study showed hiring top talent pays huge dividends toward reducing turnover—especially among clinical health care professionals. It is estimated that by only hiring “Recommended” clinical health care professionals, this medical center **could conservatively realize \$1M in annual savings.***



Source:
*Assumes 2.5 percentage
point decrease
in annual turnover

\$1M in Annual Savings From Top Performing Clinical Workers

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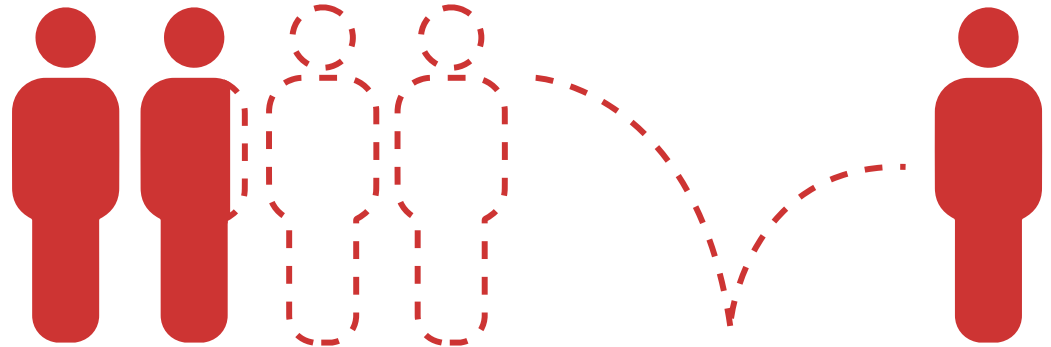
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Turnover Rates



Not Recommended: 52.2%



Recommended: 27.1%

It is estimated that by only hiring
 “Recommended” clinical health care
 professionals, this university medical center could
 conservatively realize \$1M in annual savings.*

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